

# Leadership Management International

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UK & Ireland



60 years



Over 80 countries



2 million people



27 languages



[lmi-uk.com](http://lmi-uk.com) | [lmi.ie](http://lmi.ie)

**LMI works with organisations to develop the leadership and management qualities necessary to succeed in fast-changing times, helping individuals, teams and the whole organisation to realise their potential.**

Our clients achieve attitude and behavioural change through a unique process that uses multi-sensory learning and spaced repetition.

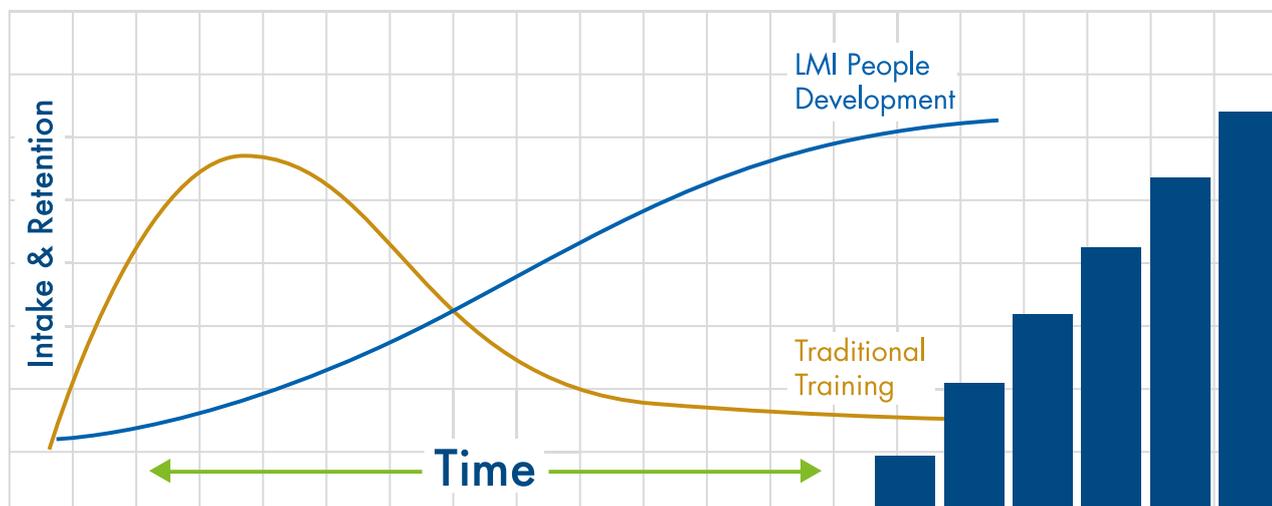
Ours is a proven method that guarantees long-lasting, measurable increases in performance and productivity.

LMI's unique process and comprehensive Total Leader™ Solution enables our clients to develop the consistent quality and quantity of leaders to meet the current and future leadership requirements of their organisation.

## Multi-sensory learning

Our programmes are designed to appeal to more of your senses, again to help the process of permanent change. By reading materials and writing notes on the pages, then listening to audio files of the same lessons, information is more easily retained over the long term.

Research and our experience shows that hand-written notes rather than digital enable more important information to be retained and helps the process of long-term attitude and behaviour change.



*In a fast changing world when you want to develop your staff to enable them reach their potential but at the same time encourage them to maintain a healthy work/life balance there is no better course than those run by LMI - feedback from the participants is always excellent. Staff with high potential blossom and you can see a step change in their performance immediately, for staff who are struggling in their roles but have capability the program delivers improved productivity and job satisfaction. I completed my first LMI course in 2006 and continue to use the skills learnt to this day. In 40 years in financial services I cannot think of a course that has delivered similar benefits and I will continue to use and recommend LMI.*



**Allied Irish Bank**

We embarked upon the journey to becoming an Investors in People organisation, ultimately gaining formal IIP recognition. The assessor was hugely complimentary about the LMI programme, which I'm sure was a significant factor in earning Celtic the prestigious IIP award.



**Celtic F.C.**

Let me compliment LMI for the courses offered. The individual groups, be it myself, the customer service leaders, customer service managers or team leaders all found something useful from the focussed training provided.



The modular structure, group meetings and feedback ensured we all progressed towards our common aim of self-development and improving customer service for BP Chemicals. I would willingly recommend your company

**BP**

The tools provided through the course are very useful within the work environment but are also extremely effective for personal life situations. In particular, I found great value in the mentoring and guidance provided throughout the meetings. One attraction to the course was the unique 'multiple lessons' approach which allowed time to assimilate the ideas contained in the audio and written materials.

**Hewlett Packard**



I have noticed significant improvement in their skills and confidence as a line manager as a result of this programme which I credit largely to the way in which the LMI course is structured. I have no hesitation in recommending this to others looking to develop their managers to become more effective in their roles.

**Lear Corporation**



I found the ideas shared, as well as the practical planning tools supplied, to be of immense value. My time has become significantly more organised and productive and I can see great value in enrolling others within our company on this same training.

**Alpine Electronics**

salesforce

After my role had expanded to look after a much wider and larger team, LMI was a huge help in making that transition successful in terms of how I planned for the role, looked at my people and navigated a complex matrix organisation. It's still a foundation of how I approach my business today and to sense check that I am operating in an optimal way through planning, wellbeing, delegation and communication'.

**Salesforce**

**BANK OF AMERICA**

I was extremely impressed by the excellent standard of the course. I would recommend your courses without hesitation to my colleagues and managers within the bank and as well as to people outside of it.

**Bank of America**

**PHILIPS**

I have to say that I found the LMI programme not only helpful for my current job, but also for my career and home life! During my career I have attended many courses, but I must say that none have helped quite as much as this one. I would recommend this course to anyone who is in a leadership role of any kind!

**Philips**

# The Total Leader<sup>®</sup>

The Total Leader programme is made up of four key facets, that combined, enable our clients to develop a consistent quality and quantity of managers and leaders to help meet their current and future business needs.

## Personal Productivity

improve day to day productivity through the development of communication, time management and delegation skills.

## Personal Leadership

Develop leadership qualities. Lead self before others. Identify values. Build on strengths; improve confidence & EQ. Leadership through influence.

## Motivational Leadership

Lead others through empowerment and inspiration. Build great teams; develop other leaders through coaching.

## Strategic Leadership

Define purpose, vision and strategy. Establish culture. Optimise structure.

